

ProCloud.

Your next move after VxRail

A CLEAR PATH FROM
DELL VXRAIL TO HPE SIMPLIVITY

The market has shifted. VxRail is end of life. VMware perpetual licences are gone. For many organisations, that changes the planning horizon. When the platform changes, the plan matters.

This guide is a short, practical view of what comes next after VxRail, and how to take back control of your infrastructure roadmap without turning it into a drawn-out programme.

What good looks like

A calm, structured plan that protects:

- service **continuity and resilience**
- **supportability** and **lifecycle clarity**
- **predictable cost** over the next 3–5 years
- a **realistic path forward** that fits your change windows

A simple way to approach the decision

Most organisations do best when they separate two decisions:

1. **What replaces VxRail as the infrastructure foundation?**
2. **What virtualisation path makes sense for the coming years?**

PROCLOUD TIP

You gain clarity faster when you stabilise the infrastructure foundation first, then make the virtualisation decision with proper commercial context.

Replacing VxRail *with confidence*

You don't need a feature debate. You need confidence that your next platform will do what you need, stay supportable, and be straightforward to run. This table highlights what decision factors usually matter most, what to confirm before you commit and how HPE SimpliVity delivers against the decision criteria.

	WHAT TO CONSIDER	WHAT TO CONFIRM	HPE SIMPLIVITY AS THE SOLUTION
PLANNING REALITY	The priority should be choosing a platform that fits the next refresh cycle without forcing a rushed programme.	Refresh timing, support position, lifecycle fit, and whether the next move can be phased around business change windows.	A proven HCI successor platform for the next infrastructure cycle, with a practical path forward rather than a reactive replacement.
OPERATIONAL SIMPLICITY	Simplicity matters if you want to reduce management overhead and keep ownership clear.	How patching, upgrades, monitoring and support will work in practice, and who owns what operationally.	A leaner HCI operating model with less day-to-day management overhead.
RESILIENCE & RECOVERY	A platform change should strengthen resilience. Backup, DR and recoverability need to be part of the platform.	RPO and RTO targets, DR expectations, testing requirements, and governance or compliance needs.	Built-in resilience and recovery capabilities designed to support continuity without adding unnecessary complexity.
SCALING & FLEXIBILITY	The right platform should support growth without forcing unnecessary complexity or overcommitment up front.	Expected workload growth, site requirements, and how capacity is likely to change over the next 3 to 5 years.	Growth that can be planned around business needs, not forced platform constraints.
DELIVERY RISK	The biggest risk is often not the technology itself but the transition.	Delivery responsibilities, migration approach, escalation paths and how risk will be managed end to end.	A phased move, delivered with clear ownership from planning through migration.

Reassessing VMware *without creating disruption*

For many organisations, VMware has become a broader planning decision around cost, control and long-term flexibility. The task is not to force change. It is to understand where commercial exposure now sits, whether an alternative is worth considering, and how to assess that without creating unnecessary disruption. This comparison highlights where HPE VM Essentials can offer a more controlled and flexible path forward.

VMWARE VIRTUALISATION

HPE VM ESSENTIALS

COMMERCIAL MODEL

Renewals and packaging can reduce cost clarity and negotiating leverage.

A simpler commercial approach with a clearer alternative to default renewal.

COST PREDICTABILITY

Long-term costs can be harder to model as licensing structures evolve.

A more predictable cost model, depending on estate, scope and migration path.

MIGRATION

Teams often delay change to avoid disruption and all-at-once migration risk.

Supports a phased transition, so change can be planned around business priorities.

OPERATIONAL FIT

Existing tools, runbooks and familiarity can make switching feel higher risk.

A familiar VM-based operating model, with change shaped by the surrounding tooling in scope.

STRATEGIC FLEXIBILITY

Long-term direction can feel more constrained by vendor and licensing decisions.

A flexible path for organisations that want greater control over future virtualisation decisions.

SKILLS & OPERATING MODEL

Existing in-house familiarity can make teams cautious about change.

A straightforward VM-based approach that helps reduce the practical burden of transition for IT teams.

SUPPORT & ACCOUNTABILITY

Ownership can become less clear during transition across vendors and workstreams.

Partner-led delivery and support options that create clearer accountability through change.

For us, your IT success *is personal.*

When the market shifts, what matters is not just the technology you choose. It is having a partner who takes ownership, keeps the path clear and stays close to delivery. With ProCloud, you get:



personal accountability

clear ownership from
planning through delivery



proven HCI delivery experience

a partner with deep HCI delivery
experience in Ireland



focus on the future

a path that supports resilience,
control and long-term flexibility


VXRAIL TO SIMPLIVITY

Planning workshop

**A 90-minute planning session for CIOs and infrastructure leaders
looking for a clear path beyond VxRail.**

We will assess your current environment, explore the fit for HPE SimpliVity and HPE VM Essentials, and map refresh and migration options around your business priorities. Where it makes sense, we will also look at the commercial case for change, including potential savings depending on your estate and configuration.

You will leave with clearer next steps and a phased roadmap you can act on with confidence. Practical, personal and no obligation.

 [Book your planning workshop >>](#)

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